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| ***Ms. Roberta Donor****1978 BA Chemistry**Managing Partner**Glory Venture Capital**Boston, MA* | ***RM: Mary Fundraiser****UW Rating: CAS Rating:* *Lifetime UW Credit:Lifetime CAS Credit:* | ***Last Trans:*** *09/22/2015 $35,000.00 pledge**Friends of Chemistry Fund* | ***Actively Stewarded Funds****Friends of Chemistry**Glory Professorship Fund**Glory Chemistry Fund* |
| **Fundraisers w/Any Stage Proposal** | **Interested Units:**  | **Contact Reports by A&S in past 24 months:** |
| **QUESTIONS FOR CONSIDERATION:**Why have they made their previous pledges/gifts?What are their strongest interests/passion?Who are the best people to steward the donors on behalf of their giving? (College, Department Chair, Faculty) | What type of stewardship would be most meaningful to the donor? (Have you asked them how they want to be thanked?)What is their most memorable past stewardship/engagement (UW or other)?How would you like to see this relationship progress over the next 12 mos?  |
| **ENGAGEMENT:*** Personalized stewardship visit for last gift and/or provide update on Dept.
* Lunch with Divisional Dean, Dept. Chair, or faculty member
* On Campus meeting with recipients of their support such as students, faculty or chairs
* On Campus meeting with Dean (tentative Quarterly opportunity)
* Involve them as advocates (hosts, volunteer, workplace campaigns/giving)
* Department & college-wide lectures & events:

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* Special update from department (milestones, hiring, graduating class, research, etc)
* Annual update from Chair, student or faculty
* 2-4 page Personal Impact Report from Dept(MGO helps to write)
* Profiled in Perspectives, dept newsletters, other communications
* Profiled in next year’s CEF

**ADD’L DESIRED DEPARTMENT STEWARDSHIP:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** |

**Notes from questions on page 1, department goals, etc:**

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**Highly Individualized Stewardship Opportunities, etc.** (if applicable):

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**Please cc: Lianne Lindeke on High Importance or Stewardship contact reports.**

**DONOR** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

JANUARY 2016

FEBRUARY 2016

MARCH 2016

OCTOBER 2015

NOVEMBER 2015

DECEMBER 2015

AUGUST 2015

SEPTEMBER 2015

JULY 2015

JUNE 2016

MAY 2016

APRIL 2016

* = completed ! =Past Due **U** = Unconfirmed