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| ***Ms. Roberta Donor*** *1978 BA Chemistry*  *Managing Partner*  *Glory Venture Capital*  *Boston, MA* | ***RM: Mary Fundraiser***  *UW Rating:  CAS Rating:*  *Lifetime UW Credit: Lifetime CAS Credit:* | | ***Last Trans:*** *09/22/2015 $35,000.00 pledge*  *Friends of Chemistry Fund* | ***Actively Stewarded Funds***  *Friends of Chemistry*  *Glory Professorship Fund*  *Glory Chemistry Fund* |
| **Fundraisers w/Any Stage Proposal** | **Interested Units:** | | **Contact Reports by A&S in past 24 months:** | |
| **QUESTIONS FOR CONSIDERATION:**  Why have they made their previous pledges/gifts?  What are their strongest interests/passion?  Who are the best people to steward the donors on behalf of their giving? (College, Department Chair, Faculty) | | What type of stewardship would be most meaningful to the donor? (Have you asked them how they want to be thanked?)  What is their most memorable past stewardship/engagement (UW or other)?    How would you like to see this relationship progress over the next 12 mos? | | |
| **ENGAGEMENT:**   * Personalized stewardship visit for last gift and/or provide update on Dept. * Lunch with Divisional Dean, Dept. Chair, or faculty member * On Campus meeting with recipients of their support such as students, faculty or chairs * On Campus meeting with Dean (tentative Quarterly opportunity) * Involve them as advocates (hosts, volunteer, workplace campaigns/giving) * Department & college-wide lectures & events:   **\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | **CONTENT:**   * Receive relevant news stories * Special update from department (milestones, hiring, graduating class, research, etc) * Annual update from Chair, student or faculty * 2-4 page Personal Impact Report from Dept (MGO helps to write) * Profiled in Perspectives, dept newsletters, other communications * Profiled in next year’s CEF   **ADD’L DESIRED DEPARTMENT STEWARDSHIP: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** | | |

**Notes from questions on page 1, department goals, etc:**

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**Highly Individualized Stewardship Opportunities, etc.** (if applicable):

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**Please cc: Lianne Lindeke on High Importance or Stewardship contact reports.**

**DONOR** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

JANUARY 2016

FEBRUARY 2016

MARCH 2016

OCTOBER 2015

NOVEMBER 2015

DECEMBER 2015

AUGUST 2015

SEPTEMBER 2015

JULY 2015

JUNE 2016

MAY 2016

APRIL 2016

* = completed ! =Past Due **U** = Unconfirmed